

# Pains and Gains - Hospitality in GCC

📅 June 18, 2020 / 👤 By Hala Matar Choufany



Hala Matar Choufany - President of HVS Middle East, Africa, and South Asia, discusses the current hotel operational issues, hotel reopening challenges, cashflows, and government support with owners of multiple hotel assets during the Arabian Hotel Investment Conference Webinar series.

The webinar includes the highlights of the **HVS Hotel Owner and Investor Survey** findings, as well as the panelists taking a deeper look into the hotels' operational status and challenges together with the hotel owners' requirements to survive.

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## Summary

With all the uncertainty that remains around the duration and outcome of this pandemic and its' prolonged impact on the hospitality industry in particular; HVS Hotel Owner and Investor Survey findings highlight hotel's operational status and challenges as well as hotel owners' requirements to survive. In this AHIC broadcast series, the panelists, both of which are multiple asset hotel owners, discuss with Hala Matar Choufany the current issues and future investment appetite.

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## About Hala Matar Choufany



Hala is an experienced Regional President and Managing Partner, an industry expert, and is recognized as one of the most influential leaders in the hospitality industry, notably in the Middle East and Africa region.

Hala has advised on more than 5,000 hospitality and mixed-use projects in the last 20 years across Europe, the Middle East, Africa and Asia. She has advised clients in areas such as Valuations, Acquisitions, Asset Management, Strategic investments and development, Contract Negotiations, and general Real Estate Strategic Advisory.

Hala has authored more than 50 publications and speaks frequently at investment and hospitality related conferences on a range of topics including asset valuation, investments, management issues and women leadership.

In addition to being a Board Member of HVS Global, Hala sits on the Boards of Harvard Business School Club of the GCC, Hotel Investment Advisory Board, and is regularly invited to Boards as a subject matter expert in the industry. Hala is frequently invited to discuss hotel and tourism trends on major news channel including Alarabiya, Bloomberg, Abu Dhabi TV, Forbes, Breaking Travel News and CNN.

Hala is also a member of the International Society of Hospitality Consultants (ISHC).

Hala completed Executive Education at Harvard Business School. She also holds an MBA in Finance and Strategy from IMHI (Essec- Cornell) University, Paris, France and a BA in Hospitality Management from Notre Dame University, Lebanon. Hala is fluent in English, French and Arabic.

Born in Beirut, Hala lived and worked in several cities across Europe, Asia and Middle East and is a mother of three.

For more information, contact Hala at [\[email protected\]](#).

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