



ACQUISITION & DEVELOPMENT ADVISORY

HVS is the only global consulting firm focused exclusively on the hospitality industry. We provide clients a comprehensive set of solutions to succeed in the hospitality arena through every phase of ownership and across a wide array of hospitality assets.

If you are seeking to develop or acquire hotels, we can act as your representative across all phases of your hospitality project. Our comprehensive portfolio of services means that we can provide support and coordination for each stage of the development and ownership life cycle, from opportunity identification and site selection through acquisition, development, and asset management.

Each service is delivered by HVS's team of highly experienced industry experts. This guarantees seamless project execution, significant time savings, and optimized investment outcomes. Flexible engagement terms and a transparent fee structure ensure that your project is tailored to your precise needs, creating a successful foundation for your hotel acquisition or development project.

Services

Development Planning

- Opportunity Identification
- Site Selection
- Market & Property-Level Due Diligence
- Market Study/Feasibility Study and Appraisal Coordination
- Construction Cost Development
- Land Use/Permitting Coordination

Finance, Risk & Legal Expertise

- Financial Assessment and Underwriting
- Accounting/Reporting Coordination
- Risk Assessment and Mitigation
- Legal Coordination

Acquisition & Renovation

- Acquisition Closing Support
- Architecture Coordination
- Renovation/PIP-Scope Coordination
- Design Coordination

Management Support

- Franchise/Brand Search Coordination
- Operator/Management Search Coordination
- Project Management Coordination
- Asset Management Coordination

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